

Federal Government Contracting Web Sites

Codes to Identify Business/Industry, Products, and Services Classifications

NAICS CODES: US Census Bureau North American Industry Classification System
<https://www.census.gov/eos/www/naics/>

SIC CODES: US Department of Labor (DoL) OSHA Standard Industrial Classification Codes
https://www.osha.gov/pls/imis/sic_manual.html

PSC CODES: General Services Administration (GSA) Products and Services Codes
https://www.fpds.gov/downloads/top_requests/PSC_Manual_FY2016_Oct1_2015.pdf

PSC Search Tool—Defense Pricing and Contracting (DPC) Office
<https://psctool.us/>

FSC CODES: Department of Defense Cataloging Handbook H2
Downloaded from <http://www.everyspec.com>

FSC Search Tool—Everyspec.com
<http://everyspec.com/FSC-CODE/>

Company Registrations/Certifications

DUNS Number: Dun & Bradstreet (D&B) Data Universal Number System
<https://fedgov.dnb.com/webform>

LOGIN.GOV: GSA Secured Log-in Username and Password Application for 2-part Authentication
https://secure.login.gov/sign_up/start?request_id=3fd3d5e6-ed5-4a18-ba05-565944785a0b

SAM Registration: GSA System for Award Management
<https://sam.gov/SAM/>

U.S. Department of Veterans Affairs (VA): Verification Assistance Program; Vets First Verification Program application.
<https://www.va.gov/osdbu/verification/assistance/>

U.S. Small Business Administration (SBA): 8(a) Business Development Program
<https://www.sba.gov/federal-contracting/contracting-assistance-programs/8a-business-development-program>

SBA: All-small Mentor-Protégé Program
<https://www.sba.gov/federal-contracting/contracting-assistance-programs/all-small-mentor-protege-program>

SBA: Woman-owned Small Business Program

<https://www.sba.gov/document/sba-form-2413-women-owned-small-business-wosb-program-certification>

SBA: HUBZone Program

<https://www.sba.gov/federal-contracting/contracting-assistance-programs/hubzone-program>

Market Research for Sales/Solicitation Opportunities

Does the Government Buy What the Company Sells; if so, How Much, How Often?

USASpending: US Treasury Department

<https://www.usaspending.gov/#/>

FPDS-NG: GSA Federal Procurement Data System—Next Generation

https://www.fpds.gov/fpdsng_cms/index.php/en/

FEDBIZOPPS (FBO): GSA Federal Business Opportunities

<https://www.fbo.gov/>

GSA Schedules: Contract and Blanket Purchasing Agreement (BPA) Schedules

<https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedules/list-of-gsa-schedules>

DLA: Defense Logistics Agency

<https://www.dla.mil/SmallBusiness/WorkingWith/WhatDLABuys/>

DIBBS System—DLA Internet Bid Board System

<https://www.dibbs.bsm.dla.mil/>

Combat Logistics Support Agency—Six major subordinate commands responsible for purchasing commodities and services common to all military services. These commodities and services are managed by supply chain: Aviation, Land, Maritime, Medical, Subsistence, Clothing & Textiles, Construction Supplies & Equipment (DIBBS), Industrial Hardware, and Energy.

<https://www.dla.mil/SmallBusiness/WorkingWith/WhatDLABuys/>

AMC: Army Materiel Command

<https://www.amc.army.mil/Connect/Business-Connections/>

NAVSUP: Naval Supply Systems Command

https://www.navsup.navy.mil/public/navsup/products_services/

AFSC: Air Force Sustainment Center

<https://www.afsc.af.mil/Units/SBO.aspx>

MARCORLOGCOM: Marine Corps Logistics Command
<https://www.logcom.marines.mil/logcom/sbpo/Business/>

Federal Government Agencies Annual Acquisition Forecasts: (Google each separate Agency), examples;

Department of Defense

<https://business.defense.gov/Small-Business/Acquisition-Forecasts/>

Department of Homeland Security

<https://apfs.dhs.gov/>

Department of State

<https://www.state.gov/s/dmr/sdbu/pubs/c6447.htm>

DeCA: Defense Commissaries (Non-appropriated Funds; NAF)
<https://www.commissaries.com/our-agency/business-with-deca>

Exchanges: Navy, VA, and Army/Air Force Retail Shopping Centers; similar to civilian department stores, i.e., Target, Walmart, etc. (Non-appropriated Funds; NAF)

Navy Exchange (NEX)

<https://www.mynavyexchange.com/nex/doing-business-with-us>

Army/Air Force Exchange (AAFES)

<https://www.aafes.com/about-exchange/doing-business/>

Veterans Canteen Service, Patriot Stores

<https://www.shopvcs.com/t/vcs-businesses-services>

Moral, Welfare, and Recreation (MWR): Located on military bases, i.e., gyms, golf courses, etc. (Non-appropriated Funds; NAF)

Army MWR HQ

<https://www.armymwr.com/>

Navy MWR HQ

<https://www.navymwr.org/>

Air Force Services Agency HQ

<https://www.af.mil/About-Us/Fact-Sheets/Display/Article/104541/air-force-services-agency/>

SBIR/STTR: Small Business Administration and Individual Federal Executive Agencies Small Business Innovation Research/Small Business Technology Transfer Programs
<https://www.sbir.gov/about/about-sbir>

DHS: Department of Homeland Security
<https://www.dhs.gov/do-business-dhs>

NOTE: *To conduct Market Research at all Federal Government Agencies, see SBA;*
<https://www.sba.gov/federal-contracting/contracting-guide>

Teaming Arrangements

Subcontracting:

SBA—Small Business Administration Prime and Subcontracting
<https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting>

SBA—Dynamic Small Business Search (DSBS)
http://dsbs.sba.gov/dsbs/search/dsp_search-help.cfm?goto=Certs

SBA—Subcontracting Network (SubNet)
https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm

SBA—Active Mentor-Protégé Programs
<https://www.sba.gov/document/support--active-mentor-protege-agreements>

GSA—General Services Administration Subcontracting Directory for Small Businesses
<https://www.gsa.gov/acquisition/assistance-for-small-businesses/find-and-pursue-government-contracts/seek-opportunities/subcontracting-directory-for-small-businesses>

DoD—Subcontracting for Small Businesses Office of Small Business Programs (OSBP)
<https://business.defense.gov/Acquisition/Subcontracting/Subcontracting-For-Small-Business/>

NOTE: *Each Federal Government Agency has an Office of Small and Disadvantaged Business Utilization (OSDBU). Use internet search engines to locate each Agency OSDBU for subcontracting information.*

eSRS: GSA Electronic Subcontracting Reporting System
<https://www.esrs.gov/>

Thomas Registry: Find OEMs, Manufacturers, Distributors, Service Providers
<https://www.thomasnet.com/suppliers/>

Solicitation/Contract Documents

Overview of the Federal Procurement Process and Resources: Congressional Research Service

<https://fas.org/sgp/crs/misc/RS22536.pdf>

Common Solicitation/Contract Forms

Standard Form (SF) 18—Request for Quotation

<https://www.gsa.gov/forms-library/request-quotations>

SF 26—Award/Contract

<https://www.gsa.gov/forms-library/awardcontract>

SF 33—Solicitation Offer and Award

<https://www.gsa.gov/forms-library/solicitation-offer-and-award>

SF 30—Amendment of Solicitation/Modification of Contract

<https://www.gsa.gov/forms-library/amendment-solicitationmodification-contract>

SF 1417—Pre-solicitation Notice (Construction Contract)

<https://www.gsa.gov/forms-library/pre-solicitation-notice-construction-contract>

SF 1442—Solicitation, Offer, and Award (Construction, Alteration or Repair)

<https://www.gsa.gov/forms-library/solicitation-offer-and-award-construction-alteration-or-repair>

SF 1447—Solicitation/Contract (Bids)

<https://www.gsa.gov/forms-library/solicitationcontract>

SF 1449—Solicitation/Contract/Order for Commercial Items

<https://www.gsa.gov/forms-library/solicitationcontractorder-commercial-items>

Optional Form (OF) 308—Solicitation and Offer-Negotiated Acquisition (containing Wage Determinations (WD) and/or Collective Bargaining Agreements (CBA).

<https://www.gsa.gov/forms-library/solicitation-and-offer>

OF 309—Amendment of Solicitation (Negotiated Procurements)

<https://www.gsa.gov/forms-library/amendment-solicitation-negotiated-procurements>

Defense Department (DD) 1155—Order for Supplies or Services

<https://www.acq.osd.mil/dpap/ccap/cc/jcchb/Files/FormsPubsRegs/DD1155.pdf>

UCF—US Courts Uniform Solicitation/Contract Format

<https://www.uscourts.gov/sites/default/files/vol14-ch01-appx1a.pdf>

Proposal Writing

SBA: Capability Statements for the Government Marketplace

<https://www.sba.gov/offices/district/nd/fargo/resources/capability-statements-government-marketplace>

SBA—Online Training Course...“How to Prepare Government Contract Proposals”

<https://www.sba.gov/course/how-prepare-government-contract-proposals/>

SBA—Manual for Writing a Proposal

https://www.sba.gov/sites/default/files/2018-02/proposals_workbook.pdf

Pre/Post Award Contract Administration

Federal Acquisition Regulations (FAR): FAR Part 42 Contract Administration and Audit Services

<http://farsite.hill.af.mil/reghtml/regs/far2afmcfars/fardfars/far/42.htm>

DCMA—Defense Contract Management Agency

<https://www.dcmamail/>

DCAA—Defense Contract Audit Agency

<https://www.dcaamail/>

CPARS—Contract Performance Assessment Reporting System (NOTE: Past Performance Information Retrieval System—PPIRS—has been fully integrated into CPARS.)

<https://www.cpars.gov/>

FAR Subpart 15.5—Pre-award, Award, Post-award Notifications, Protests, and Mistakes

<http://farsite.hill.af.mil/vmfara.htm>

Defense Accounting and Finance Services (DFAS)—Wide Area Workflow (WAWF) for Submitting DoD Vouchers and Invoices

PIEE—Procurement Integrated Enterprise Environment

WAWF Training

<https://wawf.eb.mil/xhtml/unauth/help/help.xhtml>

WAWF Registration

<https://wawf.eb.mil/>

Other Assistance Resources

SBA Delaware District Office

<https://www.sba.gov/offices/district/de/wilmington>

Delaware Small Business Development Center (SBDC)

<https://delawaresbdc.org/>

SBA Table of Size Standards

<https://www.sba.gov/document/support--table-size-standards>

University of Delaware Office of Economic Innovation & Partnerships (OEIP)

<https://www.oeip.udel.edu/>

Federal Acquisition Regulations (FAR) and Agency-specific Supplements

<http://farsite.hill.af.mil/>