State Government Contracting Web Sites

Codes to Identify Products and Services Classifications

UNSPSC CODES: Managed by GS1 US™ United Nations Standard Products and Services

https://www.unspsc.org/

NIGP CODES: Institute for Public Procurement

https://www.nigp.org/home/find-procurement-resources/agency-development-path/nigp-code

NIGP Code Search Tool—eVA

https://logi.epro.cgipdc.com/External/rdPage.aspx?rdReport=Public.Reports.Report9004 Data

Company Registrations and Licenses

DELAWARE: One Stop Business Registrations and Licensing https://onestop.delaware.gov/osbripublic/

NASPO: National Association of State Procurement Officials "How to do Business with the State/Commonwealth of...." https://www.naspo.org/

Market Research for Sales/Solicitation Opportunities

Does the Government Buy What the Company Sells; if so, How Much, How Often?

MYMARKETPLACE: Delaware's Procurement Portal https://mymarketplace.delaware.gov/

Delaware: Vendor Registration; automatically receive alerts on formal bid opportunities in the vendor's area(s) of interest

https://mymarketplace.delaware.gov/vendor-registration.shtml

NASPO (Above)

Other Assistance Resources

Delaware Small Business Chamber (DSBC)

https://www.dsbchamber.com/

Delaware Better Business Bureau (BBB)

https://www.bbb.org/local-bbb/bbb-serving-delaware

Delaware State Chamber of Commerce

http://www.dscc.com/

Delaware Hispanics in Business (DHiB)

https://www.dhib.org/

SBA Delaware District Office

https://www.sba.gov/offices/district/de/wilmington

Delaware Small Business Development Center (SBDC)

https://delawaresbdc.org/

University of Delaware Office of Economic Innovation & Partnerships (OEIP)

https://www.oeip.udel.edu/

Delaware State Code TITLE 29, Chapter 69; Budget, Fiscal, Procurement and Contracting http://delcode.delaware.gov/title29/c069/sc01/index.shtml

Delaware Selling to the State Guide

https://mymarketplace.delaware.gov/documents/selling-to-the-state-guide.pdf

Delaware Procurement Unit Contact List: Contains contact information of the person(s) responsible for procuring goods and services for her/his agency. Included in the list are contacts for Municipalities, Fire Companies, School Districts, and State Agencies. https://mymarketplace.delaware.gov/procurement-contacts.shtml

Delaware Incentive Programs: Whatever size your business, whatever industry, whatever development stage, the state of Delaware may have an incentive or tax credit that can help you secure new capital or keep more revenue. https://business.delaware.gov/incentives/